

CASE STUDY › FINANCIAL SERVICES

The Customer

This privately-held financial services firm has grown from four to over 800 people with revenues approaching \$50 million since its inception. It is a nationally recognized top tier collection agency that provides a full range of collection and custom call center solutions.

The Challenge

Securing customer data is critical and the customer wanted a backup, archive and disaster recovery solution that would be dependable while freeing up employee time for other important tasks. Compliance with industry certification requirements was another area on which great value was placed.

The Solution

The financial institution achieved its original goals of saving valuable personnel time by implementing a STORServer Backup Appliance solution. Administrators are now spending about 30 minutes a day managing the backup, archive and disaster recovery solution instead of hours. Their STORServer solution also supports compliance with Statement on Auditing Standards (SAS) No. 70.

An unexpected benefit of the STORServer Backup Appliance is the competitive edge it provides when new clients are being pursued. When they compete for new business, every feature the financial institution offers tips the scales and STORServer is seen as a significant benefit.



ABOUT STORSERVER

STORServer, Inc., headquartered in Colorado Springs, CO is a leading provider of data backup solutions for the mid-market. We offer a complete suite of appliances, software, and services that solve today's backup, archive and disaster recovery challenges. For more information on STORServer, please visit the company's website at www.storserver.com.

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